

THE ALS GROUP

Managing Risk to Influence Successful Outcomes

Stop Chasing Certificates. Start Managing Vendor Risk.

Key Takeaways

- Tracking vendor certificates in spreadsheets and inboxes leaves the real questions unanswered: is coverage active, are limits high enough and are you named as an additional insured?
- ALS pairs automated certificate tracking with review by licensed property and casualty analysts.
- Start with a free 10-COI Blindspot Audit to see how your current process holds up.

If your vendor certificates live in a spreadsheet, a shared drive or someone's inbox, you already know the routine. Chase the certificate. File it. Hope someone remembers when it expires.

Meanwhile, the real questions go unanswered. Is the coverage still active? Are the limits high enough? Are you actually named as an additional insured? Most organizations don't find out until a claim forces the question.

There's a better way to do this.

Technology for the volume. Experts for the judgment.

The ALS Group's vendor compliance tracking combines automated certificate management with review by licensed property and casualty analysts.

- **Automated collection and tracking.** Certificates are gathered, read and logged without manual data entry.
- **Expiration alerts and renewal requests.** Vendors are contacted before coverage lapses, not after.
- **Review against your requirements.** Every certificate is checked for the limits, coverage types and additional insured status your contracts require.
- **Expert review of exceptions.** When something doesn't fit, a licensed analyst reviews it and tells you what it means.
- **Clear reporting.** See where every vendor stands across every property or location.

And because we're an independent, fee-based firm with no commissions, our reviews have one goal: protecting you.

Built for organizations with a lot of vendors

- **Commercial real estate and multifamily owners** managing contractors across multiple properties
- **Affordable housing and LIHTC owners** protecting thin operating margins
- **Developers and general contractors** tracking subcontractors on active projects
- **Retail chains and franchise portfolios** with vendors at every location
- **Lenders and financial institutions** monitoring insurance on collateral and borrowers

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Whether you track 50 vendors or 5,000, the goal is the same: know your coverage is real before you need it.

See your blind spots, free

Not sure how your current process holds up? Our free 10-COI Blindspot Audit shows you, with no commitment.

1. **Send us 10 vendor certificates** and your insurance requirements.
2. **Our analysts review each one** for expired coverage, low limits, missing coverage and additional insured status.
3. **You get a clear summary** of what we found and what it means for your exposure.

One expired policy or missing endorsement is all it takes to leave you exposed. Better to find it now than after a claim.

Request your free 10-COI Blindspot Audit

If you need help with any risk or insurance related questions, please contact our Managing Principal, Albert Sica, at asica@thealsgroup.com or at 732.395.4251.